



Investor Conference

2013-03-05

Safe Harbor Statement

HMI's statements of its current expectations are forward-looking statements subject to significant risks and uncertainties and actual results may differ materially from those contained in the forward-looking statements.

You should consider these forward-looking statements carefully because such statements are only our expectations or projections about future events, and actual results may differ materially from those expressed or implied by such statements.

The forward-looking statements contained in this presentation are made only as of the date of this presentation and we undertake no obligation to update the forward-looking statements to reflect subsequent events or circumstances, except as required by law.

Agenda

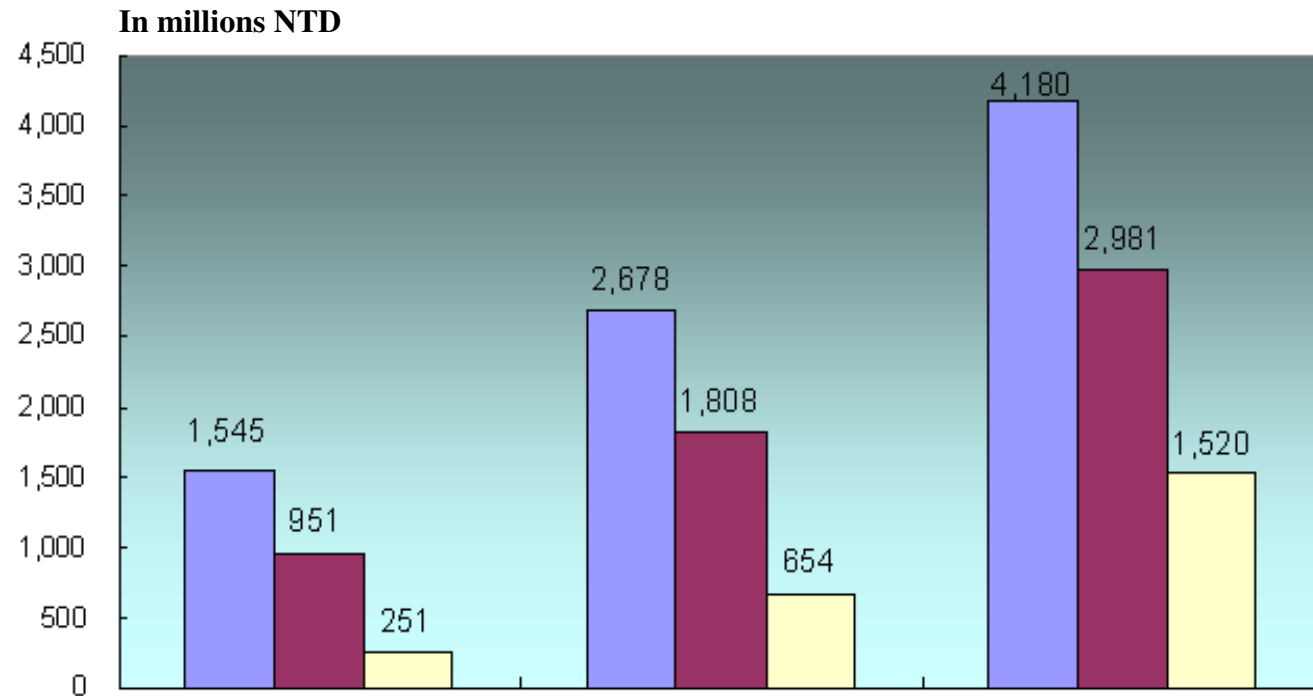
- **2012 Financial Results** **Leo Shen**
- **Market status and 2013 outlook** **Jack Jau**
- **Q & A**

2012 Consolidated Income Statements




In thousands NTD

| | 1Q 12 | | 2Q 12 | | 3Q 12 | | 4Q 12 | | Total 12 | |
|----------------------------|------------------|-------------|------------------|-------------|------------------|-------------|------------------|-------------|--------------------|-------------|
| | Amount | % | Amount | % | Amount | % | Amount | % | Amount | % |
| Net Sales | 911,934 | 100 | 1,082,084 | 100 | 1,037,668 | 100 | 1,148,218 | 100 | 4,179,904 | 100 |
| COGS | (272,733) | (30) | (315,606) | (29) | (301,082) | (29) | (309,635) | (27) | (1,199,056) | (29) |
| Gross Profit | 639,201 | 70 | 766,478 | 71 | 736,586 | 71 | 838,583 | 73 | 2,980,848 | 71 |
| Operating Expenses | | | | | | | | | | |
| Selling Expenses | (90,605) | (10) | (134,808) | (13) | (34,955) | (3) | (60,820) | (6) | (321,188) | (8) |
| ADM and General Expenses | (63,098) | (7) | (53,144) | (5) | (60,856) | (6) | (57,552) | (5) | (234,650) | (5) |
| R&D Expenses | (151,747) | (16) | (134,599) | (12) | (245,714) | (24) | (186,201) | (16) | (718,261) | (17) |
| Operating Expenses | (305,450) | (33) | (322,551) | (30) | (341,525) | (33) | (304,573) | (27) | (1,274,099) | (30) |
| Operating Income | 333,751 | 37 | 443,927 | 41 | 395,061 | 38 | 534,010 | 47 | 1,706,749 | 41 |
| Non-operating Items | (35,861) | (4) | 27,349 | 3 | (15,089) | (1) | (16,645) | (2) | (40,246) | (1) |
| Income before Tax | 297,890 | 33 | 471,276 | 44 | 379,972 | 37 | 517,365 | 45 | 1,666,503 | 40 |
| Income Tax | (23,058) | (3) | (64,067) | (6) | (31,492) | (3) | (28,023) | (2) | (146,640) | (4) |
| Net Income | \$ 274,832 | 30 | \$ 407,209 | 38 | \$ 348,480 | 34 | \$ 489,342 | 43 | 1,519,863 | 36 |
| EPS (in NT dollars) | \$ 4.57 | | \$ 6.51 | | \$ 5.25 | | \$ 7.01 | | \$ 23.34 | |

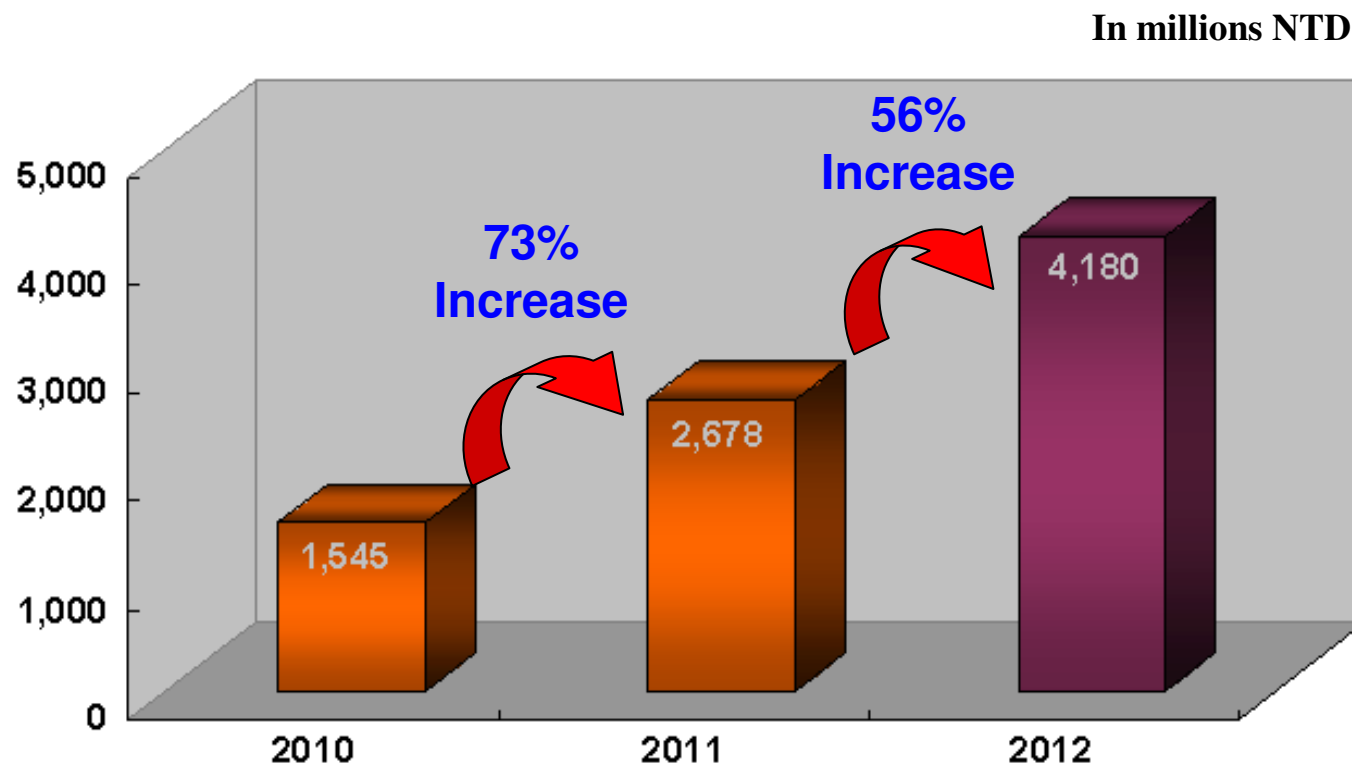
Consolidated Performance of the Past 3 Years



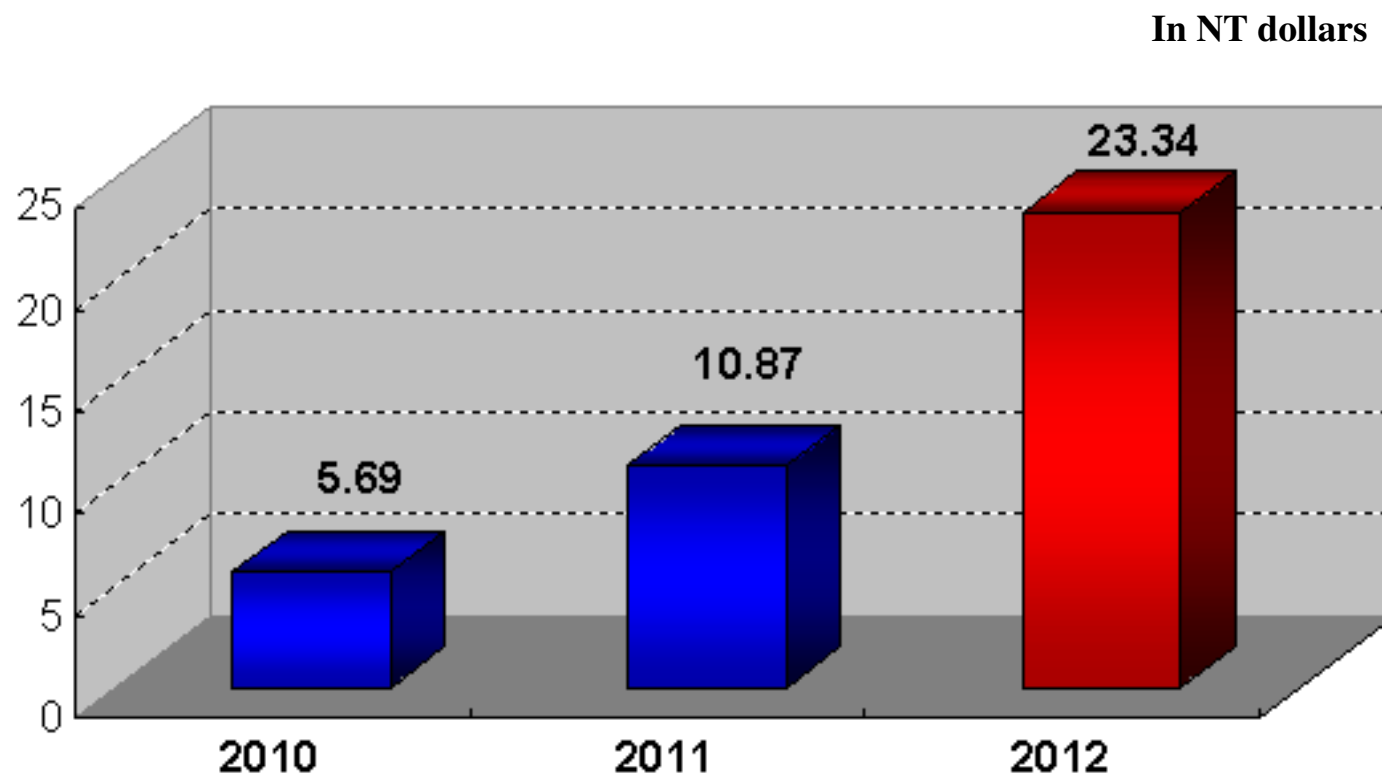
In millions NTD

| | Y 2010 | | Y 2011 | | Y 2012 | |
|---|--------|-----|--------|-----|--------|-----|
|  Net Sales | 1,545 | | 2,678 | | 4,180 | |
|  Gross Profit / Gross Profit Margin | 951 | 62% | 1,808 | 68% | 2,981 | 71% |
|  Net Income / Net Profit Margin | 251 | 16% | 654 | 24% | 1,520 | 36% |

Consolidated Net Sales of the Past 3 Years

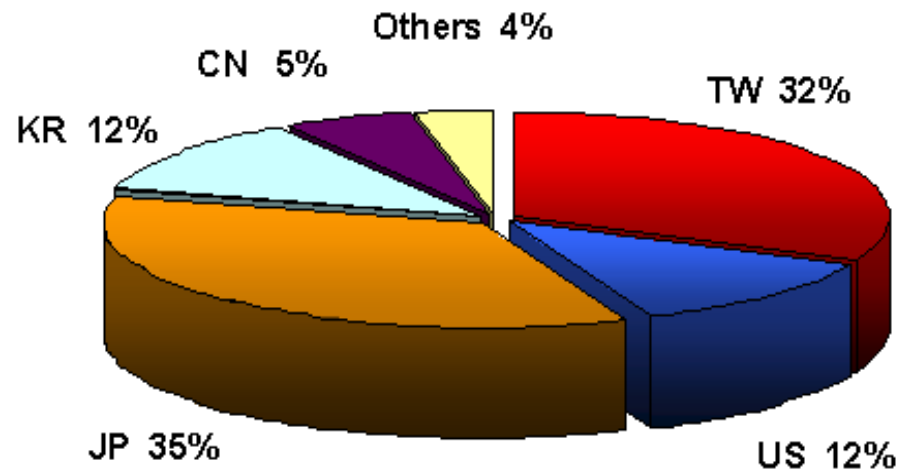


Consolidated EPS(AT) of the Past 3 Years

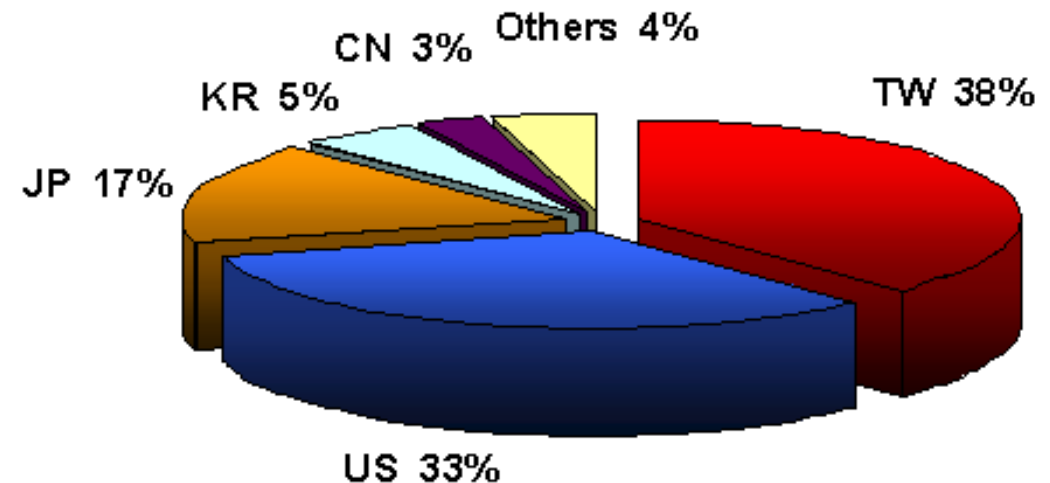


Revenue Distribution by Regions

2011

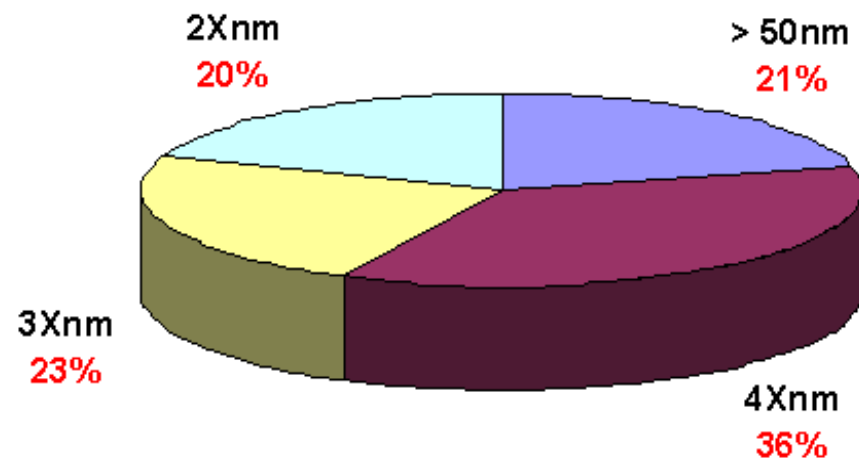


2012

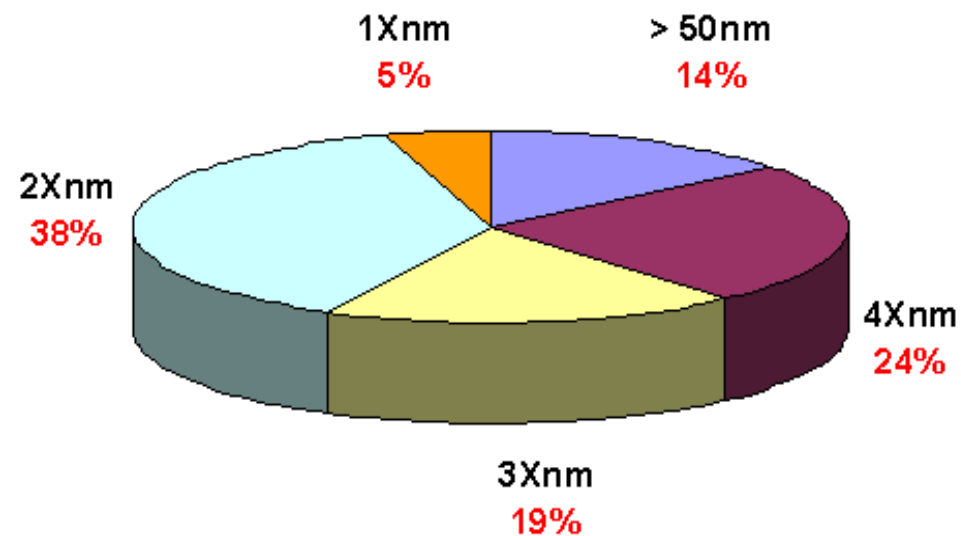


Tool Use by Technology Nodes

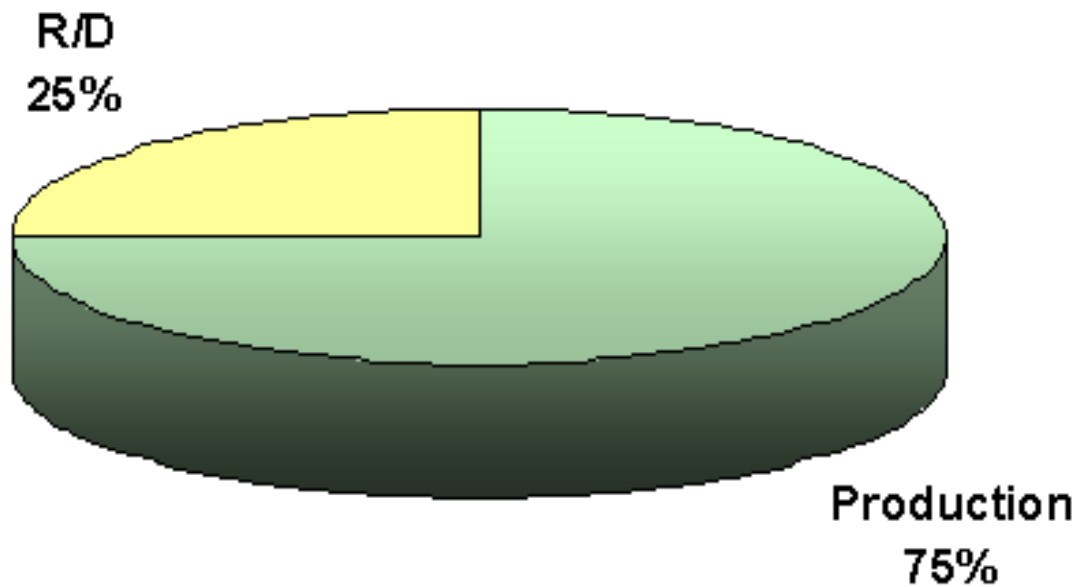
2011



2012



Tool Use in R&D and Production



** up to date*

2013 Outlook

- Growing market demand for EBI technology
28nm, 20, 14, 10 ...
- Continue sales growth, and maintain profitability
- Invest BIG effort in new tools development
 - advanced nodes,
 - higher throughput,
 - new applications,
 - new devices (3D, FinFET, etc.)
 - new technologies (TSV, EUV, etc)
 - new platform: 450mm
- Expand production capacity in Tainan Science Park